



ELECTRONIC SYSTEMS

Log No. 256-S

Copy # 1 of 4 copies

974 Commercial Street
Palo Alto, California
DAvenport 1-4175

November 6, 1959

Proposal No. 59-148A

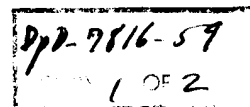
REGISTERED - RETURN RECEIPT REQUESTED

Attention:

Contracting Officer

Gentlemen:

25X1



Enclosed is our revised Cost Analysis for the new quantity of five Granger Associates Model 504B Repeater Jammers. Also included on the cost analysis is our quotation for seven sets of spare parts, two sets of test support equipment to meet your specified requirements of handling three units at one location, two at another, and for the modification of the existing two Model 504 Reaters to the new Model 504B configuration. Our fixed price quotation is summarized below:

Item 1 - 5 Units - Model 504B	\$ 98,541.17
Item 2 - 7 Kits - Spare Parts	58,063.80
Item 3 - 2 Sets - Test Support Equipment	12,562.22
- Modification of 2 units - Model 504 to meet configuration of Model 504B	<u>22,497.18</u>
Total Contract Price	<u>\$ 191,644.37</u>

These prices are presented on a fixed price basis and are F.O.B. any destination in the continental United States. Terms are net 30 days.

Delivery can be accomplished according to the schedule proposed in our letter of October 1, 1959, as follows: 1 unit 15 January, 1 unit 15 February, 2 units 15 March, and final unit 15 April, 1960. We realize that the time schedule is important and will make every effort to improve the delivery. The determining item is delivery of the traveling wave tubes. Our technical approach and other conditions of our proposal 59-148 remain the same.

A list of suggested test support equipment is included for your inspection and is based on your specification regarding support of equipment at two locations.

It should be mentioned that a problem does exist in the handling of materials that have been purchased in excess of the requirements for this procurement. As your records should verify we were given verbal authority to proceed on the production of eight units

DOCUMENT NO. 24
NO CHANGE IN CLASS. ☐
☐ DECLASSIFIED
CLASS. CHANGED TO: TS (S) C 2011
NEXT REVIEW DATE: _____
AUTH: HR 70-2
DATE: 220611 REVIEWER: 010956

CONTAINS SENSITIVE
COMPARTMENTED INFORMATION

See
516

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of Model 504 and subsequently, the quantity was reduced to five. At that time, however, our orders for material had been placed for the original quantity of eight. Some of the excess material can be used in the spare parts kits, but there will be, of course, a quantity of items that cannot be used. We would suggest that rather than stand the expense of returning the material for the three extra units, that we simply let the matter stand as it presently is and at the completion of the project we then submit a billing to you of any remaining unused material. During the course of the project we can draw on this extra material as spare parts and may be able to buy a part of it for other projects. By making these transfers we can reduce substantially the amount of money involved. Our best estimate at this time would place the value of the residual at project completion at no more than \$3,000 to \$4,000. We would appreciate your comments on this proposal or would like to hear any suggestions you might have toward handling this material.

We hope this information is sufficient to allow you to write the definitive contract. However, in the event further information is required, please do not hesitate to let us know.

Very truly yours,



25X1

Vice President and
Treasurer

RJH:jb

Encl: 2 cc Cost Analysis (2 pgs each)
2 cc Suggested Test Support Equipment

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TEST EQUIPMENT REQUIRED FOR INSTALLATION FOR MODEL 504

<u>QUANTITY</u>	<u>DESCRIPTION</u>	<u>UNIT PRICE</u>	<u>TOTAL</u>
1 ea.	High Power Termination HP X912A	-	50.00
1 ea.	Low Power Termination HP X910A	-	25.00
1 ea.	Audio Oscillator HP 201C	-	225.00
1 ea.	Signal Gen., HP 620A	-	2,250.00
1 ea.	Microwave Power Meter, HP, 430C	-	250.00
1 ea.	Thermistor Mount HP 477B	-	75.00
4 ea.	Adapter Waveguide to coax. HP X281A	25.00	100.00
1 ea.	Gyralline, Cascade Research R 920	-	185.00
1 ea.	Oscilloscope, Tektronix 531A	-	995.00
1 ea.	Oscilloscope Plug-in Unit "2 Channel pre Amplifier", CA	-	250.00
1 ea.	Detector Xtal Mount, Sage Laboratories, 101B	-	20.00
1 ea.	Detector Xtal, Sylvania, IN 358A	-	35.34
1 ea.	Volt Ohm Milliammeter, Triplett, 630PL	-	44.50
1 ea.	Test Control Box, GA, CC1016	-	100.00
1 ea.	Power Cable, GA, XU1019	-	10.00
1 ea.	Power Cable, GA, XU1017	-	16.00
1 ea.	Power Cable, GA, XU1018	-	16.00
1 ea.	Cross Guide Coupler, HP, X750E	-	50.00
1 ea.	Spacer Card, GA	-	5.00

TOTAL ----- \$ 4,701.84

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